

Professional Summary

Enthusiastic Retail Manager eager to contribute to team success through hard work, attention to detail and excellent organizational skills. Clear understanding of Logistics and Operations and training in all areas of Retail management. Motivated to learn, grow and excel.

Skills

- Customer Service
- Promotional planning
- Retail display setup
- Inventory management
- Merchandising
- Staffing teams of 10-250+
- Online Fulfillment Management
- Food Safety Management
- Operations Management
- District Trainer
- Planning
- Compliance Captain
- Project Management
- Conflict Resolution

Work History

General Executive Manager

10/2016 to 09/2020

Target – Colma, CA

- Restructured company merchandising standards to increase customer traffic and product exposure running Sales Comp of Over 30%
- New implementation of Fulfillment in T0320 location 2018
- Decreased Turnover 15% LY 2019
- Demonstrated exceptional knowledge of process optimization in relation to profit and losses. Led cross-functional teams in identification, pursuit and achievement of Operational metrics strategic goals.

Logistics Executive Manager

10/2012 to 10/2016

Target – Norwalk, CA

- Oversaw supply chain operations, including vendor pricing, inventory management and stock distribution in Targets as low as \$35 million to \$95 million locations.
- Reduced transit time, minimized handling and maximized cost savings through freight cost-analysis and negotiation.
- Analyzed metrics and financial data to formulate proactive and reactive plans to maintain profitability and growth.
- Worked with internal and external partners to meet customers' complex needs while adhering to state, national and international constraints and guidelines.

Logistics Operations Supervisor

10/2007 to 10/2012

Target – Rowland Heights, CA

- Maintained strong vendor connections, including arranging pricing and delivery structures and managing specific shipment or paperwork concerns.
- Maintained established levels of goods based on sales forecasts and demand to fulfill orders on time. Achieving 98% Fullment rates.
- Offered expertise in inventory management and current stock levels to internal teams and customers to facilitate accuracy and product availability.
- 3% Comp in store sales and 25% Comp online sales

Logistics Team Member

10/2005 to 10/2007

Target – Rowland Heights, CA

- Maintained excellent working relationships with customers by efficiently responding to inquiries and complaints concerning work orders, invoices and shipments.
- Printed tickets, picked supplies and filled packages under tight deadlines.
- Developed and deployed strategies to save time and expenses associated with goods movements.
- Backroom Trainer for #1 location accuracy in District D0217

Education

Bachelor of Science: Business Finance

10/2014

California State University - Long Beach - Long Beach, CA

Associate of Arts: Business Administration

09/2010

Rio Hondo College - Whittier, CA

Certifications

- Licensed Food Safety Certification